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MAGAZINE

dec 2022



wrapping-up our year for the holidays

Why does SonoPath have a wave





"Ultrasound travels through "Do whatever blows your hair back".

We can look at it as if we were surfing: SonoPath gives its clients a new perspective on how to do things faster, innovatively and - Dr. Eric C Lindquist, Founder & CEO of more efficiently.

water One of the best feelings you'll ever have smoothly. The best sonographers work is "getting tubed" while surfing the wave. through a case in a harmonic manner, just Very similar to when diagnostically you like a wave. Hence, the wave-shaped logo. put a patient in the right clinical direction But also, I've always believed in the quote: and you can see the successful outcome therefore a new wave of thinking™."

SonoPath

SonoPath's Magazine Wrap-up



Pages:



FOSTERING THE ART OF VETERINARY MEDICINE™

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Mindray. The NinjaSP.



The NinjaSP is an excellent option for mid-high-level users looking for improved imaging, workflows, and clinician provided support.

The NinjaSP was produced exclusively for SonoPath by Mindray, by enhancing the SonoPath Elite 8 platform which will no longer be available in veterinary medicine.

workflow, and ALL of the practical features that can grow with you, rather than limit you.

area. Enjoy a quick, easy-to-use

Enhanced features built-off the Elite 8 platform

- More advanced software on a Windows 10 platform;
- Full cardiac package standard on every unit;
- Standard options include: Tissue Doppler Imaging, Iscape View, elastography, iWorks, Ineedle;
- Compatible with the 6LE5Vs transrectal probe for large animal work;

iWorks - Exclusive for the SonoPath Mindray NinjaSP:

It takes the sonographer through various protocols as well as the preloaded complete SDEP® Abdomen 17pt progression and the SDEP® Echo 7pt progression, so nothing is missed. This is great tool for those new to the SDEP® protocols as well as those learning virtually. There are no other machines on the market that offers this exclusive tool.

Optimal Workflow -

The NinjaSP has optimal imaging, even in large dogs (<u>in our opinion</u>, as heavy ultrasound users, where 'the rubber meets the road' in veterinary sonography). The NinjaSP has a strong advantage over other ultrasound machines in this

High Resolution –

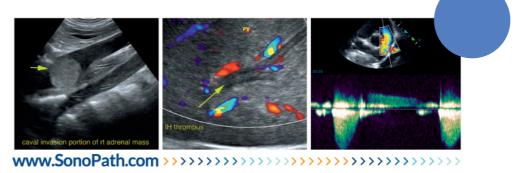
The Mindray NinjaSP has the highest resolution and largest screen in this price range, making this an incredibly well priced machine, with imaging capability to match (or better!) more high-end machines costing twice as much.

Flawless Veterinary Images – Dr. Eric Lindquist, DVM, DABVP,

Cert. IVUSS, Founder, and CEO of SonoPath.com, has more than 20 years as a clinical sonographer, performing ultrasound, reading ultrasound images, and teaching ultrasound techniques, has had the unique opportunity to evaluate every ultrasound machine available in the veterinary marketplace. This gives Dr. Lindquist an unparalleled level of insight into the many machines available. After years of searching, Dr. Lindquist feels the Mindray NinjaSP provides very high quality imaging on a wide variety of patient sizes and species (even exotics).

These upgrades greatly enhance your diagnostic capabilities and secure product investment protection by ensuring that your **NinjaSP** will remain at the cutting-edge of imaging excellence throughout its entire life cycle.





What is the cost of missing a lesion clinically and sonographically?

By Eric Lindquist DMV, DABVP (Canine & Feline Practice), Cert. IVUSS

The implementation of ultrasound has evolved considerably from when I started performing ultrasounds back in 1996 with a mechanical probe and the mental "imaginoscope" necessary to interpret images and respective pathology.

advancements, workflows, techniques, and ultrasound machine are competitive factors that play a role in any ultrasound has become extremely available in clinics.

The difference today is that the hands on the probe have become significantly amplified with clinical sonography being an essential daily diagnostic tool to maintain and enhance quality of care in veterinary medicine. From an image acquisition and interpretive standpoint, we must consider the body type and conformation of the patient, as well as the sonographer's innate and trained adaptive ability, machine all influence the cost of missing a lesion.

quality and acoustic power, and clinical support to ensure a complete image set is obtained.

The consistently best results for your practice depend on your ability to thoroughly investigate key issues surrounding Today's technology offers a vast array of image quality—the ultrasound machine, those that drive it, and those that indirectly utilize it. Rapid selection of an ultrasound machine, or one given to you in a lab deal without thorough investigaultrasound implementation on any given patient. Moreover, tion, more often than not, leads to suboptimal utilization and frustration in your clinical sonography curve and implementation or may even result in machine quiescence in practice.

> This article will address all the common and not so common pitfalls regarding ultrasound machine selection, education, technological workflow, and veterinary culture influences associated with clinical sonography from the time of clinical presentation to outcome for any give sick patient and they

> > Read full article



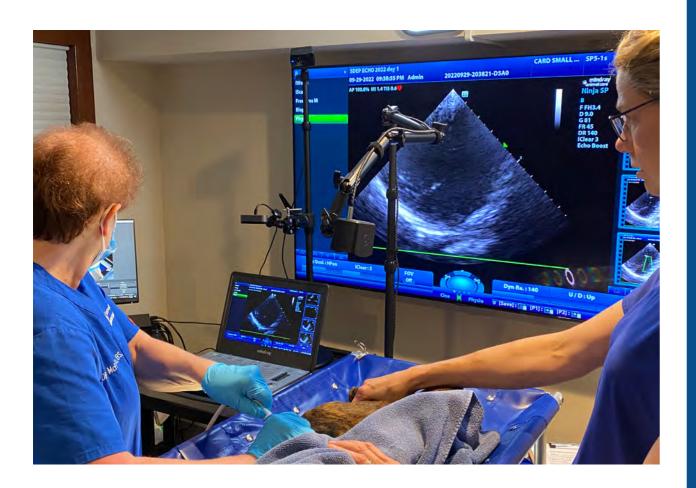






"When buying an ultrasound machine (concepts apply to CT or DR system as well) what is the cost of missing a lesion?

Think about what happens when you miss a lesion, and you are not correct on your first opinion."





On an abdominal ultrasound, if the caudal vena cava is TIP 1: pathology is

TIP 2:

scanning tips - Sedate for relaxation, find the sweet TIP 2: spot between the ribs, and Try not to measure the peak use a low frequency convex or cardiac transducer

TIP 3:

To Increase resolution and make an image popdecrease your field of view, decrease depth, focal point at the target, zoom in

Cardiac TIPS:

tor) then go north, as the velocity on PW or CW Dopthe beard". In other words, measure the peak of the most organized part of the trace, Big dog intercostal liver not the tip of the feathering.

velocity after a long diastole/ pause – it will be higher than the others which is due to the pause and more blood volume, not a representation of the majority

TIP 3:

assessment - A total of 5-7 dilated (NOT from dexdomi- Accurate measure of peak consecutive and consistent values should be recorded, heart may be where the pler- "measure the chin not until <5mmHg of variability. Averaging readings that are widely variable will not give you an accurate picture

For accurate blood pressure



Quick_Tips





What's new in SonoPath world?

SonoPath is proud to present it's new **Imaging Center!** Opened in November right next to our Education Center in Andover, NJ.

With high quality diagnostic imaging and equipment, SonoPath brings it's clients to the next level. In order to request an appointment. please email sonopath. imaging@sonopath.com or visit our website sonopath. com/vetimaging

Visit us soon!

Pre-Visit Instructions: Please download the pre-vist instructions to discuss and give to your pet owner. They will also receive it in their appointment text notification.

Patient Referral Form: Please fill out the form for your pet owner. Once we have received the form and all information is confirmed, we will contact your client to schedule a appointment.







THE IMAGING CENTER IS OPEN BY APPOINTMENT ONLY



High-quality diagnostic imaging plays an important role in providing an accurate diagnosis, which is why SonoPath Imaging Center has heavily invested in the best, state-of-the-art imaging equipment for veterinary medicine.

When you refer your client and their pet to the SonoPath Imaging Center, our team will collaborate with you and vour clinic to ensure a seamless level of care.

All diagnostic reports are sent directly to the referring veterinarian and hospital to discuss with client, SonoPath Imaging Center does not discuss results with the referred pet owner.

8:30am - 5:00pm

Visit our website for the referral form and more information.

Our team has a wide range of diagnostic services available to help with diagnosis.

>> CT SCANS:

- Head
- Dental
- Thorax Abdomen
- Abdomen
- Portosystemic Shunt Abdomen **Ectopic Ureter**
- Pelvis
- Pelvic Cavity

- Elbows
- Shoulders
- Stifles
- · Neck (Soft Tissue)
- · Spine Entire
- · Spine Cervical
- Spine T3-L3 • Spine L3-S4
- Metastatic Check

> > ULTRASOUND:

- Abdomen
- Echocardiogram
- Echo Cardiologist Read
- Comprehensive Echo (Referring Hospital must provide BP and EKG)
- Thorax (Non-Cardiac)
- Thyroid
- Ocular
- · Stifles (Bilateral)
- Achilles (Bilateral)
- · Stat Turn-Arounds Possible

> > ADDITIONAL **PROCEDURES:**

- US-guided FNA
- Biopsy
- Drainage Procedures
- Centesis
- · Bone Marrow Sampling
- US-quided Traumatic Catheterization

To request an appointment for your client: SONOPATH.COM/VETIMAGING

141-A MAIN STREET, ANDOVER, NJ 07821 • **SONOPATH.IMAGING@SONOPATH.COM**



A TRIP DOWN MEMORY LANE

SonoPath always wants its attendees to feel welcome and at home.

Therefore, we started a new series on YouTube where we catch the best moments and reviews in each lab to summarize what SonoPath is about.

Click the photo to watch our latest onev now!

SONO TALKS - Let's talk about real issues in veterinary medicine

Dr. Eric C. Lindquist, CEO & Founder of SonoPath.com talks "real talk" in veterinary medicine with experienced professionals that aren't afraid to tell you how things really are. We're here to help you optimise your veterinary career and your process.

Make sure to follow the new episodes coming out every first FRIDAY of the month.

Click the photo to listen NOW!





5 Sono-Minutes with SonoPath

Welcome to the first installment of a new series with a quick interpretation of sonographic pathology! A little insight to our world as telemedicine specialists or clinical sonographers. We want to show you what we see and how we see it.

Dr. Eric C. Lindquist & Dr. Peter Modler give you tips and advice on your daily veterinary scanning life.

Click on the photo to watch the first episode.





New LIVE **Virtual** Lab Courses









CAN'T MAKE THE NEXT LAB? FOLLOW US LIVE!

If it's too hard to travel or if that lab you wanted to attend is sold out, follow us from the confort of your own veterinary practice. Vets and employees attending the lab will be happy to answer any question you have at that very moment. With three cameras installed, we make sure your visual is as clear as possible. Click on the photo for more information.





Case of the Month - Highlights

SonoPath's Case of the Month

SDEP® certified clinical sonographer/instructors perform the ultrasounds and choose for each month a "Case Of the Month"

Once again, here are all the particular cases of the months that were chosen this year:

Click to Read Full Case Details and Review Images and Video Clips.

Case of the Month - January 2022

Severe Chronic Inflammatory Process In A 10-Year-Old MN DSH Cat

Case of the Month - March 2022

Tetralogy Of Fallot In A 3-Month-Old Female French Bulldog: Our Case Of the Month, March 2022

Case of the Month - June 2022

Mural Intestinal Abscess In A 2-Year-Old MN Doberman Pinscher

Case of the Month - July 2022

SAS - Subaortic Stenosis In A 9-Month-Old Male Mastiff Mixed Breed

Case of the Month - August 2022

Splenocaval Liver Shunt In A 9-Month-Old Intact Male Shih Tzu

Case of the Month - September 2022

A 1 lb Trichobezoar Foreign Body In A 4-Year-Old MN Feline

Case of the Month - November 2022

Aortic Dissection In A 16-Year-Old MN DSH Cat

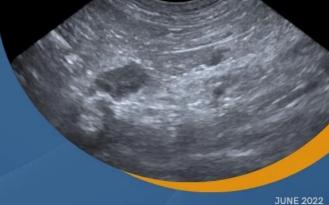
Case of the Month - December 2022

Invasive Adrenal Mass In An 8-Year-Old MN Pit Bull Terrier



Specialist Highlight

Meet our Specialists that provide the reports and feedback to help you provide timely information for your pet owners.



Internal Medicine | Cardiology | Radiology | Telecytology



Kathleen A. Sennello, DVM, MS, DACVIM (SAIM)

Dr. Sennello is a Specialty Board Certified Diplomate, of the American College of Veterinary Internal Medicine and has research experience in the comparison of the effects of Deracoxib, Placebo, and Buffered Aspirin on the Gastric Mucosa of Healthy dogs

Read more





Beth Johnson DVM, DACVIM (SAIM)

Dr. Johnson understands that animals can't communicate or comprehend hospitals and medical procedures in the same way we do. She therefore prioritizes maximizing comfort and reducing stress during exams and procedures. She has practiced veterinary medicine both as a house call provider and an in-clinic provider, where her goal is best medicine with an emphasis on quality of life.

Read more

Our Specialist team is growing!

Dr. Brittany Sinclair, BVSc(hons), DACVECC our new emergency critical care specialist

Dr. Tamara Mengine, DVM, DABVP, SDEP® Certified Abdomen Instructor

Just in time for the holidays, we have more help and selection for your telemedicine needs!

ABVP, internal medicine, emergency critical care, cardiology... all are well experienced in all presentations, but if you want that particular angle on a case...»choose your medicine specialty» as we have them all! All our specialists are pragmatic in answering «what does this mean?» and «what do I do with this?».



Specialist Highlight



Eric Lindquist, DMV, DABVP, Cert. IVUSS

Dr. Eric Lindquist, DMV, DABVP, Cert. IVUSS was born and raised in Southern California where he completed his undergraduate degree in Zoology at Humbolt State University. After graduation, he ventured to

Europe to attend Veterinary School at the University of Bologna in Italy. Returning to the United states upon completion, he received clinical experience as a general practitioner in California and Connecticut (1996-2001). He became a high-volume mobile clinical sonography specialist in New Jersey in 2001.



Peter Modler DVM, Dipl.-Tzt., Specialist German Board of Cardiology

Peter Modler was Born in 1977 in Vienna. He graduated from Vienna Veterinary University in 2003 (Dr. med. vet.). In 2002-2003 he had an internship at the University of Veterinary Medicine Vienna. He worked at three referral clinics in Germany and Austria. From 2008 on he has been the head of the cardiology unit

at the Traunkreis Vet Clinic - Tierklinik Sattledt in Austria.

Read more

Read more



Welcome to the first installment of a new series with a quick interpretation of sonographic pathology! A little insight to our world as telemedicine specialists or clinical sonographers. We want to show you what we see and how we see it.

Dr. Fric C. Lindquist & Dr. Peter Modler give you tips

Dr. Eric C. Lindquist & Dr. Peter Modler give you tips and advice on your daily veterinary scanning life.

Click on the photo to watch the first episode.

5 Sono-Minutes with SonoPath



The





The Sonographic Diagnostic Efficiency Protocol™

with a rapid learning curve of standard and high- attendee's, at the Andover, NJ Education Facility. end views as it's the hallmark. SonoPath offers a 3-day live virtual lab and all levels of scanners are

(Sonographic Diagnostic Efficiency invited to join. The virtual attendee's will have their Protocol) is an innovative standardization of the own dedicated instructor and virtual assistants sonographic process to maximize the image sets ready to answer any questions while you are of traditional and alternative approaches and scanning along with your instructor from the facilitate in-house or telemed evaluation. This comfort of your own facility. Virtual attendee's will protocol is repeatable by any type of sonographer see the lectures in real time along with in-person

SonoPath's "HANDS ON" & LIVE virtual Labs

SonoPath's SDEP™ Certified Clinical Sonography team at the SonoPath Education Center for a 3-day weekend of hands-on training to rapidly learn to obtain all of the top echo views you need to optimize imaging, correctly diagnose, and make the right treatment decisions based on results for your patients.

Our 3-day hands-on labs are personalized for each attendee. Each person is paired with the right instructor based on their skill set and goals. This approach allows intermediate and advanced attendees to push the pace, while beginners can slow it down to absorb the fundamentals.

Verbal "boot camp" exercises and emergency simulations are utilized. All audio recordings of these sessions are provided to lab attendees for practice at home. From within the course - you'll be able to communicate with our team as well as other students attending the hands-on and virtual lab. ** Please note if you do not have account on SonoPath Education, you will be asked to join and create a free account, then you will be able to have access to the course.





Post lab, virtual training, and support services are available through SonoPath's educational telemedicine™ services where attendees can work with SonoPath remotely to perfect their image sets.

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2023 LAB SCHEDULE

- SDEP® 1-day Hands-On Sampling Lab | January 26, 2023
- SDEP® Abdomen Hands-On & LIVE-Virtual Lab | January 27 29, 2023
- SDEP® Echo Hands-On & LIVE-Virtual Lab | March 24-26, 2023
- SDEP® 1-day Hands-On Sampling Lab | May 4, 2023
- SDEP® Abdomen Hands-On & LIVE-Virtual Lab | May 5-7, 2023
- SDEP® 1-day Hands-On Sampling Lab | August 24, 2023
- SDEP® Abdomen Hands-On & LIVE-Virtual Lab | August 25-27, 2023
- SDEP® Echo Hands-On & LIVE-Virtual Lab | September 29 October 1, 2023
- SDEP® 1-day Hands-On Sampling Lab | November 30, 2023
- SDEP® The Everything Lab + Ortho Hands-On Lab | December 1-3, 2023











FOSTERING THE ART OF VETERINARY MEDICINE™

"Fostering the art of veterinary medicine":

company that serves a small community of veterinarians and technicians who share our This core belief allows us to create lasting, customer service. We're highly focused on know they can count on us. providing quality education, personalized support and encouragement to help our customers learn,

SonoPath is a DVM owned, customer-centric grow, and provide the best patient care possible.

passion for diagnostic efficiency, and value meaningful relationships with our customers, who

Upcoming events for 2023





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SDEP® 1-day Hands-On Sampling Lab | January 26, 2023
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SDEP® Abdomen Hands-On & LIVE-Virtual Lab | January 27 - 29, 2023

SDEP® Echo Hands-On & LIVE-Virtual Lab | March 24-26, 2023

CM Dinner Event | April 14

ABVP/Baltimore | April 20-23

Planned Lecture/Dinner/Ce event planned for spring 2023 - ASNW Event

SDEP® 1-day Hands-On Sampling Lab | May 4, 2023

SDEP® Abdomen Hands-On & LIVE-Virtual Lab | May 5-7, 2023

Planned Lecture/Dinner/Ce event planned for spring 2023 - Focal Zone

ACVIM, Philadelphia | June 15-17, 2023

SUMMIT | July 10-12, 2023

SDEP® 1-day Hands-On Sampling Lab | August 24, 2023

SDEP® Abdomen Hands-On & LIVE-Virtual Lab | August 25-27, 2023

IVECCS, Aurora (CO) | September 7-11, 2023

VHMA, Glendale (AZ) | September 20-22, 2023

SDEP® Echo Hands-On & LIVE-Virtual Lab | September 29 - October 1, 2023

SDEP® 1-day Hands-On Sampling Lab | November 30, 2023

SDEP® The Everything Lab + Ortho Hands-On Lab | December 1-3, 2023

Look how we've come



2020:

New ACVIM Specialists joined our team: 2

Free CE credits given away: 5,000

New members on SonoPath Education: 2,500

DVMS/Tech learned the SDEP® Protocol: 150

Number of Countries our students live in: 74

RACE approved online courses launched: 50

Pets received fast diagnoses, thanks to our telemed reports: 32,000+

2021:

New ACVIM Specialists joined our team: 2

New radiologist joined our team: 1

Free CE credits given away: 5,000 - 695 Students received Free CE

from SonoPath or 1017 free CE credits issued

Members on SonoPath Education: 4,000

DVMS/Tech learned the SDEP® Protocol: 106

Number of Countries our students live in: 74

RACE approved online courses launched: 50

Pets received faster diagnoses, thanks to our telemed reports: 42,000+

2022:

Over the past 3 years, SonoPath and its related companies has grown its work force by approximately **75**%.

Happy Holidays!



We have a special gift for you!

The **Curbside Guide** is a pragmatic internal medicine manual that focuses on diseases that are commonly diagnosed with ultrasound during an internal medicine work up in small animals.

Interested in having it or gifting it?

It's 20% off starting NOW!

Click on the square and type in **STOCKINGSTUFFER** at checkout to receive your discount.



SomoPath's MAGAZINE WRAP-UP

wrapping-up our year for the holidays

Click here

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